

ATLAS

INTRODUCTION: COURSE

When I was young I loved looking at an atlas and learning where places were located and the distances between them. It allowed me to have a bird's eye view of the landscape while focusing in on the details: distances between cities, the alternate paths you can take, the landmarks along the way and the scenic stops. An atlas is the perfect tool to present the overall big picture. It also allows the user to determine the best route to take to get to their chosen destination depending on what someone wanted to see and experience along the way. The CEO Atlas is a tool designed to be used by CEOs to guide them on their own journey.

I hope the CEO Atlas helps you on your journey, gives you the direction to get to your desired destination, and allows you to enjoy the ride by equipping you with the tools you may need. On any trip you need the right passengers and provisions. Rarely do we travel alone but choose your passengers wisely and be careful who you pick up along the way. Plan when and where to make a pit stop, refuel or take in a sight. You must be equipped to make the critical decisions at the forks in the road.

Course Benefits to You:



Experience: Gain Insight from Susan Keller with more than 25 years business experience

- **Self-Paced:** Materials can be used at your own pace and allows you to focus on the areas where you feel you need the most help
- **Best Practices:** Organized around how your business should work
- **Case Studies:** Insight into challenges and successes of others
- **Strategy:** Information is applicable to all business owners no matter how long they have been in business; everyone should have a growth strategy
- **Road Map:** Step by step road map to follow
- **Downloads:** Access to downloads to share with your team
- **Measurement:** Evaluation tools to measure progress; Recommendations to set the foundation for measured and stable growth
- **Assignments:** Homework to assist you put in action what you have learned



RULES OF THE ROAD: OVERVIEW

Before anyone embarks on a trip, it is important to understand the Rules of the Road. Throughout this course, I will present the Rules of Road for a business owner on their journey.

1. This is your business and is an extension of who you are. Do not forget where you started and where you want to end up. Make smart business decisions while remembering your vision, mission, and passion.
2. Without adequate capital, it is impossible to be the best you can be and will slow down the process.
3. Your team is the heart and soul of your business. Without them it is a lonely journey.
4. Create a legacy. Foster your brand. Find a way to remain relevant.
5. Always remain passionate. Passion when you start, passion when you grow, passion in others, and passion for the next thing.